



Because it matters

BenQ Materials Company 2020/Q3 Investor Conference

2020-11-13

Disclaimer



The presentation contains forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements. The forward-looking statements in this release reflect the current belief of BMC as of the date of this release, we undertake no obligation to update these forward-looking statements for new information, future events, or otherwise.

Agenda



➤ **2020/Q3 operating review**

➤ **Business Outlook**

➤ **Q & A**



2020/Q3

Operating Review

Consolidated Income Statement



(in millions of NT\$)

	2Q'20		3Q'20		QoQ%	3Q'19		YoY%	For 9 Months End of 2020		For 9 Months End of 2019		YoY%
Net Sales	3,721	100%	3,826	100%	3%	3,526	100%	9%	10,990	100%	10,578	100%	4%
Gross Margin	536	14%	571	15%	7%	544	15%	5%	1,603	15%	1,716	16%	-7%
Operating Expenses	436	12%	419	11%	-4%	461	13%	-9%	1,269	12%	1,321	12%	-4%
Income from operations	100	3%	152	4%	52%	83	2%	83%	334	3%	395	4%	-15%
Non-operating income and expense	1	0%	1	0%	0%	9	0%	-89%	(36)	0%	(94)	-1%	62%
Income before income tax	101	3%	153	4%	51%	92	3%	66%	298	3%	301	3%	-1%
Net Income	77	2%	116	3%	51%	69	2%	68%	226	2%	225	2%	0%
Basic EPS(NT\$)	0.24		0.36			0.21			0.70		0.70		

Consolidated Balance Sheet & Financial indicators



(in millions of NT\$)

	3Q'20		2Q'20		3Q'19	
Current Assets	4,975	47%	4,845	46%	4,917	46%
Non-Current Assets	5,565	53%	5,622	54%	5,800	54%
Total Assets	10,540	100%	10,467	100%	10,717	100%
Current Liabilities	4,395	42%	4,360	42%	4,359	41%
Total liabilities	6,367	60%	6,446	62%	6,620	62%
Total equity	4,173	40%	4,021	38%	4,097	38%
Financial Liabilities*1	1,853	18%	1,961	19%	2,397	22%
Book Value per Share(NTD)	13.0		12.5		12.8	
Debt ratio	60%		62%		62%	
Current ratio	113%		111%		113%	
ROE*2	11.3%		7.6%		6.7%	

(*1) Financial liabilities includes long-term & Account receivable financing.

(*2) ROE(annualized)=Net income/average equity



Business Outlook



Q & A



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